

DYLAN COBB

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EDUCATION

Penn State University

Bachelor of Science

Major: Computer Information Systems | **Minor:** Business Administration

Relevant Coursework: Algorithmic Design, Advanced Programing, Software Engineering, Discrete Math Structures

Remote

May 2028

GPA: 3.77

PROFESSIONAL EXPERIENCE

10x

New York, NY

Growth & Product Lead

April. 2026 - Present

- Drive both growth and product for SkyBuds, an AI-powered children's toy company, scaling the brand to \$150K MRR in its second month of full-scale sales all while being in pre-order only.
- Built internal systems to manage the company's Meta presence, overseeing an account with 250+ active ads while leading all creator partnerships and outreach.
- Played a lead role in developing the companion mobile app that connects directly to the toy, bridging hardware and software into a seamless user experience.

Mano Wellness LLC

Remote

Head of Product & Tech Development

March. 2026 - Present

- Spearheaded a full redesign of Mano Wellness's website and mobile app, overhauling the UX/UI and building out "Manny," a suite of AI agents that power personalized habit tracking across fitness, nutrition, and sleep.
- Led product and technical strategy to expand the platform beyond direct consumers, positioning the brand to win and onboard corporate wellness clients.

US Health Connect

Fort Washington, PA

Generative & Agentic AI Integrations Intern

May 2025 - April 2026

- Built and deployed AI-powered tools, websites, and software in Cursor, n8n, and GitLab, streamlining workflows for internal teams and enhancing client healthcare education solutions.
- Led company-wide AI training sessions for audiences of 200+ employees, teaching practical applications of custom GPTs, AI agents, and LLMs to increase productivity.
- Designed and implemented n8n AI agents to automate scheduling, email responses, and department-specific workflows, providing tailored AI solutions across all areas of the company.

Charkol Steakhouse

Freehold, NJ

Head Social Media Manager

April 2025 - Dec. 2025

- Ran targeted Meta and Google ad campaigns with data-driven social strategies, growing Instagram by 8,500 followers and lifting weekend reservations 22.5% YoY, while building the restaurant's website with SEO, API integrations, and ad-to-reservation tracking.

EXTRACURRICULAR INVOLVEMENT

Molinaroli College of Engineering and Computing

Columbia, SC

Associate Ambassador

Jan. 2025 - Present

- Member of a group representing 3,400 undergraduate students, conducting weekly college tours and fostering connections with prospective students to drive applications and student commitments to the school.

Alpha Kappa Psi, Beta Upsilon Chapter

Columbia, SC

Academic Chair

Oct. 2024 - Aug. 2025

- Oversaw academic progression as the primary link to campus resources, supporting members' growth and success.
- Launched a tutoring program and weekly raffle system to reward academic achievement and collaboration.

ADDITIONAL INFORMATION

Technical Skills: Generative & Agentic AI, JS, Typescript, SQL, Python, C++, CSS, Linux, Postgres Data Storage

Interests: Hybrid Training | New York Sports Fan | Island Hopping | Fashion | Artificial Intelligence